


**【第二新卒歓迎】 穀物の輸入・国内営業Food Grain Junior Merchant**
**Job Information**
**Hiring Company**
[Cargill Japan LLC.](#)
**Job ID**

1556018

**Industry**

General Import, Export

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

4.5 million yen ~ 6 million yen

**Salary Bonuses**

Bonuses paid on top of indicated salary.

**Refreshed**

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**General Requirements**
**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

**Job Description**
**Job Purpose and Impact**

The Food Grain Junior Merchant will operate BULK vessel and manage load/discharge process of BULK vessel & Containers to enhance grains (wheat, barley, soybeans, corn) business opportunity and provide our customers with global food solutions import to Japan. You will be responsible in managing futures trading positions including but not limited to receiving and executing pricing orders, communicate results and manage positions.

**Key Accountabilities**

- Work with Suppliers/Vessel-owners/Forwarders to reduce the COGS and in the meantime, increase customer satisfaction
- Cost calculation and Pricing preparation for the MAFF/ Private Miller tenders
- This position interacts with wide range of Stakeholders including Government, Wheat Millers, Food Manufactures, Vessel operators/Broker and Forwarders for Logistics, so that Building Trust-based, deepened relationship and demonstrating effective negotiation skills are essential

- This position requires passion for the knowledge building and analytics of Global Grain/Oilseed Future/Cash, Freight/Forex markets. Deepen the understanding of the entire Supply chain is essential to better manage risks in logistics and better lead the buyers
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## Required Skills

### Qualifications

#### Minimum Qualifications

- Knowledge of trade practices
- Proficient in Microsoft office
- Business level English

#### Preferred Qualification

- B2B sales experience. Experience with price-volatile products is preferred
  - Trading knowledge & experience in import commodities, bulk vessel operations, exchange/futures market trading
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## Company Description