



## Sales Manager/ JP speaker

**Jobs in India that make use of Japanese!**

### Job Information

**Recruiter**

RGF Select India Pvt. Ltd

**Job ID**

1555643

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

India, Gurgaon

**Salary**

4 million yen ~ 6 million yen

**Work Hours**

9:00-18:00 Mon-Fri

**Holidays**

Saturday, Sunday

**Refreshed**

August 20th, 2025 21:03

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Other Language**

Hindi - Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

No permission to work in Japan required

### Job Description

#### 【Job Responsibilities】

- Develop and execute sales strategies for semiconductor-related products (e.g., components, equipment, materials) and EMS - Identify and approach potential clients to generate new business opportunities - Build and maintain strong relationships with existing clients to expand business - Understand client requirements and propose optimal products and solutions - Coordinate with internal technical and production teams to manage quotations, specifications, and delivery

timelines - Set sales targets and manage KPIs to achieve revenue and profitability goals - Oversee the end-to-end sales process, including order intake, delivery, invoicing, and payment collection - Handle customer inquiries and complaints, and ensure post-sales follow-up - Collect and analyze market trends, competitor activities, and customer feedback, and report insights to the head office - Participate in trade shows, business meetings, and marketing events - Prepare regular sales reports and communicate closely with the Japan HQ and other global offices - Possibility to be involved in building and managing a local sales team in the future - Business trip to Japan - Please note: As this position is part of a newly established operation in India, responsibilities may evolve or expand based on business needs

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## Required Skills

### 【Necessary Skill / Experience】

- N3 or above Japanese (spoken and written)
- 5+ years of B to B sales experience
- Working experience in the semiconductor, automotive, or similar industry
- Fluent in English (spoken and written)
- Open to working in a startup-like environment with evolving roles and processes

### 【Preferable Skill / Experience】

- Experience handling technical products such as semiconductors, electronic components, precision equipment, automobile parts or industrial materials
  - Experience in managing sales teams
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## Company Description