



PR/087168 | Sales Representative in Czech Republic – Chemicals & Plastics (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1555485

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Czech Republic

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 10:51

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Overview:

A Japanese trading company is seeking a highly motivated Sales Representative to join our team in the Czech Republic.

You will be responsible for the sales and procurement of chemical and plastic products, including inventory management and business development across the EU market. This role involves direct communication with both suppliers and customers, mainly in the Czech Republic and Turkey. Occasional business trips (domestic and international) will be required.

Key Responsibilities:

- Handle chemical and plastic product trading operations
- Manage procurement from suppliers and sales to existing customers
- Oversee stock operation and inventory management

- Maintain and expand relationships with existing customers (mainly in the Czech Republic and Turkey)
- Identify and develop new potential customers and business opportunities
- Coordinate with suppliers (fixed for existing customers, flexible for new businesses)
- Prepare sales documents and manage order-related administrative tasks • Communicate effectively with internal departments and external stakeholders
- Travel for business meetings as required (typically a few days per trip)
- Europe + Turkey are market which you will be in charge of.

Requirements:

- Native Czech speaker
- English communication skills (minimum B2 level)
- Proficient in Microsoft Office (Excel, Word, Outlook)
- Strong sense of ownership and willingness to take on new challenges
- Excellent interpersonal and communication skills
- Ability to work independently and in a team environment

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.de/terms-of-use>

Company Description