

PR/117941 | Japanese Speaking F&B Sales Executive / Sales Manager Job Information Recruiter JAC Recruitment UK Job ID 1555483 Industry Logistics, Storage Job Type Permanent Full-time Location France Salary Negotiable, based on experience Refreshed October 14th, 2025 09:01 General Requirements **Minimum Experience Level** Over 3 years **Career Level** Mid Career Minimum English Level **Business Level** Minimum Japanese Level **Business Level Minimum Education Level** Associate Degree/Diploma Visa Status No permission to work in Japan required Job Description Title

Salary

Up to Euro 80,000 + Commission + a company car per annum

Japanese Speaking Sales Executive / Sales Manager (Global Freight Forwarding)

A Japanese global freight forwarding company are looking for a Sales Executive / Sales Manager.
JOB DESCRIPTION
Main responsibilities
 Establish customer quotations (air/sea transport, storage, etc.) Participate in tenders Organize a transport and/or logistics solution Undertaking account management and compliance activities. Assess new business development opportunities. Conducting market research to analyse customer's reactions. Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities. Attend trade shows to promote the company and meet prospects/clients
Who we are looking for
 Experienced account management in B to B business and develop relationships with new clients. Work experience in Imports / Exports Logistics is a Must. Experience in Food & Beverage is advantageous.
Language requirement
Fluent Japanese and English, French is advantageous
Qualifications
Driving License

Roissy Charles de Gaulle Cedex, or can be any other location in Europe.

Location

Visa
Eligible to work in France without any restriction (VISA sponsorship can be considered.)
About our client
A Japanese global freight forwarding company
#LI-JACUK
#YN Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Company Description

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