



PR/117657 | Sales Executive (Freight Forwarding)

Job Information

Recruiter[JAC Recruitment UK](#)**Job ID**

1555476

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

France

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 10:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title

Sales Executive (Freight Forwarding)

Salary

Euro 35,000 – Euro 40,000 + Commission + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION**Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

Language requirement

Fluent French & English

Qualifications

Driving license

Location

Roissy Charles de Gaulle Cedex,

Visa

Eligible to work in France without any restriction

About our client

A Japanese global freight forwarding company

****We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description