



## PR/095778 | Key Account Manager (Construction)

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1555467

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

September 2nd, 2025 12:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### ???? We're Hiring: Key Account Manager

We are seeking a confident and results-driven Key Account Manager to join our team. The ideal candidate will possess strong analytical skills, excellent communication abilities, and a collaborative mindset. This role requires interaction with professionals across various levels, including site personnel, contractors, architects, consultants, and developers.

???? **Location:** Singapore

???? **Employment Type:** Full-Time

#### ???? Key Responsibilities

- Develop and manage product specifications for key stakeholders such as main contractors, architects, consultants,

and developers

- Achieve assigned sales targets through strategic account management and business development
- Build and maintain long-term, communicative relationships with prospective and existing clients
- Deliver compelling presentations to clients and stakeholders
- Ensure accurate documentation and reporting using MS Excel, PowerPoint, and Word

???? **Ideal Candidate Profile**

- Minimum 3 years of experience in the sales industry
- Strong interpersonal skills and a team-oriented attitude
- Proficiency in Microsoft Office applications

???? **What's in It for You?**

- Opportunity to work with cutting-edge concrete technologies
- Exposure to high-profile construction projects across Singapore
- Supportive team environment with room for professional growth
- Competitive compensation and performance incentives

Jasmine Lee

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EA Licence Number: 90C3026

EA Personnel No: R22105188

#LI-JACSG

#countrysingapore

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## Company Description