



## PR/095764 | SENIOR EXECUTIVE, SALES & MARKETING

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1555461

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

September 2nd, 2025 12:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client in the Advanced Materials Manufacturing Industry is seeking a senior executive. This role will focus mainly in the Semiconductor and Electronics industries an in SEA region.

#### Job Responsibilities:

- Drive sales and marketing efforts for materials used in the semiconductor and electronics sectors, while exploring opportunities in emerging industries like food and textiles across Southeast Asia, Oceania, and South Asia.
- Build and maintain strong relationships with existing clients, while mentoring junior team members and contributing to their professional development.
- Conduct market research and apply 3C analysis to identify trends and opportunities in the regional semiconductor market, collaborating with management to shape strategic sales plans.
- Prepare and present monthly sales performance reports, including forecasts and budgets, to senior leadership.
- Actively engage in networking and be open to frequent travel within Southeast Asia to support business growth.

Job Requirements:

- Min Diploma or Degree in Business or related fields
- Min 3-5 years of experience in B2B sales and marketing, preferably in the semiconductor industry
- Strong interpersonal and communication skills to build & maintain relationships with customers and business associates.

Interested applicant, please click APPLY NOW

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

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## Company Description