



PR/123178 | Country Manager

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1555457

Industry

Software

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 2nd, 2025 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Oversee full operational management for Indonesia, ensuring alignment with profit, revenue, and quality objectives.
- Lead strategic initiatives and projects, ensuring they align with company goals, budgets, and resource plans.
- Uphold compliance with internal methodologies, standards, and best practices.
- Proactively manage project risks, provide strong leadership, and inspire teams to achieve exceptional outcomes.
- Cultivate a collaborative work environment, enhance staff retention, and strengthen client relationships.
- Ensure thorough engagement reviews and quality assurance processes are conducted across all client engagements.
- Identify emerging market opportunities, spearhead revenue growth, and expand the client base.
- Champion innovation and foster a culture of continuous improvement within the team.

Requirements:

- Bachelor's degree in Computer Science, Information Management, Business, or a related discipline.
- Minimum of 12 years' experience in revenue generation, business development, or project management, with a proven record of delivering high-quality, client-facing solutions on schedule.
- Strategic and visionary thinker with a strong ability to identify market trends and drive business expansion.
- Demonstrated ability to translate strategy into actionable execution.

- Prior experience in the software industry is a strong advantage.

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Company Description