

インドネシアの求人なら JAC Recruitment Indonesia

PR/123178 | Country Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1555457

Industry

Software

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

October 14th, 2025 09:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Oversee full operational management for Indonesia, ensuring alignment with profit, revenue, and quality objectives.
- Lead strategic initiatives and projects, ensuring they align with company goals, budgets, and resource plans.
- Uphold compliance with internal methodologies, standards, and best practices.
- Proactively manage project risks, provide strong leadership, and inspire teams to achieve exceptional outcomes.
- · Cultivate a collaborative work environment, enhance staff retention, and strengthen client relationships.
- Ensure thorough engagement reviews and quality assurance processes are conducted across all client engagements.
- · Identify emerging market opportunities, spearhead revenue growth, and expand the client base.
- · Champion innovation and foster a culture of continuous improvement within the team.

Requirements:

- · Bachelor's degree in Computer Science, Information Management, Business, or a related discipline.
- Minimum of 12 years' experience in revenue generation, business development, or project management, with a proven record of delivering high-quality, client-facing solutions on schedule.
- Strategic and visionary thinker with a strong ability to identify market trends and drive business expansion.
- Demonstrated ability to translate strategy into actionable execution.
- Prior experience in the software industry is a strong advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description