



JAC Recruitment

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JAC Recruitment Malaysia

## PR/159464 | Chief Executive Officer (CEO)

## Job Information

## Recruiter

[JAC Recruitment Malaysia](#)

## Job ID

1555409

## Industry

IT Consulting

## Job Type

Permanent Full-time

## Location

Malaysia

## Salary

Negotiable, based on experience

## Refreshed

September 16th, 2025 07:00

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Business Level

## Minimum Japanese Level

Business Level

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company and Job Overview

Our client is an IT consulting firm specializing in SAP solutions, with operations spreading across Japan, China, Thailand, Singapore, Malaysia, New Zealand, India and UAE. The role will be responsible for group-level management strategy across Malaysia, India, and UAE, overseeing sales and recruitment departments, and ensuring business growth and operational excellence across all locations.

## Job Responsibilities

- Develop and execute group-wide strategies and long-term business plans across Malaysia, India, and UAE
- Lead and manage the sales and recruitment departments, ensuring performance and alignment with goals
- Create and implement annual budgets, monitor KPIs, and drive revenue and profit growth
- Build strategic partnerships and expand the customer base across regions.
- Establish governance structures, workflows, and internal reporting aligned with group policies
- Report business performance to the Managing Director, Board of Directors, and shareholders, and collaborate with finance on receivables and progress tracking

**Job Requirements**

- 5–10 years of leadership experience in IT human resource operations or corporate management (CEO/business leader level in 50+ person organizations)
- Proven track record of generating MYR 50 million+ annual revenue in IT human resource business within the past 5 years
- More than 5 years of experience in SAP-related resource business, AMS, or project-based work
- Familiarity with IT tools such as Dynamics, Oracle, ServiceNow, Salesforce in sales or operations
- Strong network with SAP user companies that can be leveraged post-hire
- Excellent communication, negotiation, leadership, and strategic thinking skills
- Ability to work in cross-border, multicultural environments with native-level English proficiency

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY

#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**