

# マレーシアの求人なら JAC Recruitment Malaysia

## PR/159460 | Business Development & Product Sales Executive (East Coast)

Job Information	
Recruiter  JAC Recruitment Malaysia	
<b>Job ID</b> 1555406	
Industry Petrochemical, Energy	
Job Type Permanent Full-time	
<b>Location</b> Malaysia	
Salary Negotiable, based on experience	
Refreshed October 14th, 2025 04:00	
General Requirements	
Career Level Mid Career	
Minimum English Level None	
Minimum Japanese Level None	
Minimum Education Level Associate Degree/Diploma	
Visa Status	

## Job Description

No permission to work in Japan required

Position Overview: -

Our client is a leading global provider of high-quality power tools equipment. They are currently looking a motivated and experienced Business Development & Product Sales Executive to drive growth in the East Coast region, covering areas from Kuantan to Kuala Terengganu. This role will focus on developing business within the Oil & Gas industry, expanding dealer networks and provide strong customer support through product demonstrations, training and after-sales service

#### Key Responsibilities: -

- Visit and engage end users within the Oil & Gas industry across the East Coast region.
- Identify, approach, and establish new dealers or agencies to strengthen market presence.
- · Conduct product demonstrations, training sessions, and after-service support for both end users and dealers.
- Develop and maintain strong relationships with key stakeholders, including clients and business partners.

- Analyze market trends, monitor competitor activities, and identify new business opportunities.
- Collaborate with the marketing team on campaigns, events, and promotional activities.
- Prepare and submit accurate and timely sales progress reports.
- Support various marketing initiatives and participate in projects as assigned by the immediate superior.
- · Perform any other ad hoc assignments as required.

#### Job Requirements: -

- Minimum SPM / Diploma in any field
- Preferably with experience in Oil & Gas sales or related industries.
- Strong interpersonal skills, self-motivated, and a good team player.
- Energetic, passionate, and willing to learn.
- Proficiency in English and Bahasa Malaysia, knowledge of Chinese is an added advantage.
- · Willingness to travel extensively based on job requirements.
- Must reside in Kemaman, Kuantan, or Kuala Terengganu.
- Possess own vehicle and valid driving license.

## #LI-JACMY

## #countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

Company Description