

MichaelPage

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Inside Sales at Global Manufacturer

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Job Information

Recruiter

Michael Page

Job ID

1555322

Industry

Machinery

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 7 million yen

Refreshed

August 18th, 2025 15:12

General Requirements

Career Level

Entry Level

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As an Inside Sales Representative, you will play a key role in driving business growth by supporting customers, partners, and the sales team. You will be responsible for handling inquiries, preparing quotations, managing orders, and building strong relationships with both new and existing clients

Client Details

We are a global leader in industrial safety and pressure relief solutions, with a strong reputation for engineering excellence and innovative products. With decades of expertise, we provide mission-critical equipment and services to customers across industries including oil & gas, chemical, pharmaceutical, food & beverage, and manufacturing.

Description

- Provide administrative and operational support to the sales team, including preparing quotations, proposals, and sales documentation
- Assist the sales team in achieving monthly and annual revenue targets through timely follow-up and coordination
- Identify and analyze customer needs, recommending appropriate products and solutions to drive sales opportunities
- Monitor outstanding payments, follow up with clients, and support smooth financial transactions

Job Offer

- Be part of a global market leader with a strong reputation for quality and innovation
- Work in a mission-driven company where products make industries safer and more sustainable
- Enjoy a supportive team culture with a focus on collaboration and long-term success

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

Required Skills

- A background in sales, sales support, or business support roles.
 - Proficiency in Japanese and English communication
 - Strong organizational and multitasking skills.
 - A proactive approach to solving problems and meeting deadlines.
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Company Description

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