



PR/123164 | Technical Sales Manager (Welding Consumables)

Job Information

Recruiter
[JAC Recruitment Indonesia](#)
Job ID

1554839

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: South Jakarta

Industry: Welding Consumables - Principal

Status: Full-time position

We are looking for a **Technical Sales Manager (Welding Consumables)** to drive business growth by promoting and selling high-quality welding consumables to clients across various industries.

Qualifications:

- **Bachelor's Degree (S1) in Engineering** or a related field
- **Fluent in English** (as you will report directly to an expatriate)
- **Minimum 3 years of proven success** in driving sales and achieving targets for **welding consumables**
- **A valid driving license**

Responsibilities:

- **Identify and develop new business opportunities** by reaching out to potential clients of welding consumables in Indonesia
- **Prepare and deliver sales presentations, demonstrations, and product trainings** to customers, ensuring a clear understanding of the benefits
- **Negotiate and close deals**, including pricing, delivery, and payment terms
- **Maintain regular communication with existing clients**, addressing their needs and concerns, and identifying opportunities for upselling and cross-selling

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

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Company Description