



シンガポールの求人なら  
JAC Recruitment Singapore

PR/095584 | Japanese Corporate RM

## Job Information

### Recruiter

JAC Recruitment Singapore

### Job ID

1554798

### Industry

Bank, Trust Bank

### Job Type

Permanent Full-time

### Location

Singapore

### Salary

Negotiable, based on experience

### Refreshed

August 12th, 2025 10:41

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### OVERVIEW

Our client, one of the largest Japanese banks, is looking for a Relationship Manager (AVP or VP) for their branch in Singapore.

They provide financial and strategic solutions for the increasingly diverse and sophisticated needs of their clients with offices located in all the major cities of the world such as Tokyo, New York, London, Hong Kong and Singapore.

### Responsibilities

- Managing relationships and new business development with Japanese multinational corporation's portfolios
- Maximizing profitability from existing and new portfolios assigned
- Analyzing credit risk, documentation and setting up of credit facilities, and execution of transactions

- Coordinating with relevant divisions and departments, and other branches within our overseas network to be able to provide wide range of global financial solution to customer
- Leveraging customer base by proposal-based approach
- Leading initiatives, client acquisition and marketing
- Planning of client portfolio, account planning and sector P&L management

#### Requirements

- A bachelor's degree with at least 7 years of relevant experience with exposure to Corporate Banking, especially for large, listed corporations and/or commodity/energy/food and agri sectors
- Product knowledge in corporate banking products such as Loans, Transaction banking products, Treasury FX required
- Product knowledge in securities and asset management advantageous
- High levels of influencing skills with strong credit and marketing skills
- Experience working at an overseas branch of a Japanese corporate banking is preferred

We regret to inform that only shortlisted candidates will be notified.  
Appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R24123855  
EA Personnel Name: Mei Kamioka

#LI-JACSG #countrysingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description