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PR/109567 | Sales Manager / Assistant Sales Manager-Machine Tools-Pune

Job Information

Recruiter

JAC Recruitment India

Job ID

1554784

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 12th, 2025 10:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Manager/Assistant Sales Manager-Machine Tools

Location: Pune

Candidates with experience in selling machine tools are preferred.

Required: -

- Must be capable of conducting proposal-based sales to major manufacturers and their suppliers in the Pune regions (e.g., Mahindra, Bajaj, Tata, JCB, Toyota, etc.).
- Able to handle the full cycle of machine tool sales from product introduction to delivery and implementation support (including machining tools, press machines, sheet metal machines, and mold processing machines).
- Ideally, able to review product drawings and determine necessary machining processes and equipment and propose

optimal solutions.

- Must be proactive in acquiring new business opportunities and strengthening relationships with existing clients.
- Proficient in using standard office software such as Excel, Word, and PowerPoint.
- Must be comfortable using a computer.
- Must own a personal vehicle for sales activities
- Must be capable of conducting business in English

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Company Description