

# シンガポールの求人なら JAC Recruitment Singapore

# PR/095038 | Regional Sales Lead (Southeast Asia)

#### Job Information

#### Recruiter

JAC Recruitment Singapore

# Job ID

1554769

#### Industry

Retail

#### Job Type

Permanent Full-time

#### Location

Singapore

### Salary

Negotiable, based on experience

#### Refreshed

December 2nd, 2025 17:00

### General Requirements

# **Career Level**

Mid Career

# Minimum English Level

None

# Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

Our client, a Consumer goods production company, is looking for a Regional Sales Lead for the South East Asian Market.

## JOB RESPONSIBILITIES

**Business Negotiations** 

- · Schedule appointments with distributors, wholesalers, and retailers.
- Conduct business negotiations and provide value-added services like sales floor expansions and dedicated product sections.
- Aim to expand company's brand in south east asia and create new sales opportunities.
- Preparations for New Business Transactions
- Collaborate with legal departments to exchange contracts and ensure compliance with local laws.
- · Coordinate item deliveries with logistics departments.

- · Store Support
- · Create new store shelving, change layouts, and set up recommended sales corners after new product releases.
- Maintain an environment that attracts customers and facilitates easy purchases.
- Additional Notes
- After training, you'll handle your own clients with support from a senior colleague.
- Expect significant travel around Southeast Asia.

### JOB REQUIREMENTS

- · At least 2 years of sales experience
- Business-level English and Japanese to liaise and negotiations with local customers and the head office.
- · Ability to travel overseas (mainly South East Asia or Japan)
- Proficiency in an additional language (e.g., Chinese) is plus
- Experience in the retail/wholesale industry is plus
- E-commerce operation experience (Amazon, Shopify, etc.) is plus
- Relationship builders: Able to establish trust with retailers and wholesalers.
- Creative thinkers: Capable of proposing sales promotion plans and sales floor layouts.
- Only Singaporeans and PRs may apply

#### **OTHER INFORMATIONS**

• Monthly basic salary : SGD5,000~6,000

• Bonus:1.5 months

· Office: CBD area

• Interview process: 2~3 rounds

JAC Recruitment Pte. Ltd.

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#countrysingapore

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Company Description