



JAC Recruitment

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JAC Recruitment Malaysia

## PR/159453 | Medical Sales Executive

## Job Information

## Recruiter

[JAC Recruitment Malaysia](#)

## Job ID

1554744

## Industry

Pharmaceutical

## Job Type

Permanent Full-time

## Location

Malaysia

## Salary

Negotiable, based on experience

## Refreshed

September 9th, 2025 10:01

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Business Level

## Minimum Japanese Level

Business Level

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated Medical Sales Executive to join their team. In this role, you will drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

## Job Responsibilities

- Build trust with HCPs and stakeholders
- Achieve sales, growth, market share, and listing targets
- Plan and execute HCP engagement activities
- Organize promotional events to boost brand visibility
- Expand market share by identifying new channels, hospitals and accounts
- Analyze territory performance and report monthly
- Stay updated on medical knowledge and brand strategy

- Handle complaints and medical inquiries professionally
- Ensure compliance with regulations and company policies
- Support and guide team members to enhance performance

#### Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields
- Minimum 3 years of sales experience in the pharmaceutical industry
- Strong organizational and time-management abilities
- Good business acumen in identifying more opportunity
- Experience in new launches would be advantageous

Interested applicants, feel free to click [APPLY NOW](#)

#LI-JACMY  
#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description