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JAC Recruitment Malaysia

PR/159440 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1554735

Industry

Industrial Facilities

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 23rd, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A leading provider of advanced manufacturing technologies and industrial equipment is seeking a dynamic and technically proficient Sales Engineer to support its expanding customer base. This role blends engineering expertise with strategic sales capabilities, helping clients identify and implement optimal solutions for their manufacturing operations.

The Sales Engineer will work closely with internal teams and external stakeholders to drive business growth and deliver exceptional service.

Key Responsibilities:

- Develop and maintain strong relationships with existing and potential customers
- Assess client requirements and recommend appropriate machinery or automation solutions
- Prepare and deliver technical presentations and product demonstrations
- Collaborate with engineering and support teams to ensure successful project implementation
- Achieve sales targets and contribute to overall business development strategies
- Stay informed on industry trends, competitor activities, and emerging technologies

Key Requirements:

- Diploma or Degree in Mechanical, Electrical, Mechatronic Engineering, or a related field

- 1–2 years of experience in technical sales or engineering support
- Strong communication and interpersonal skills
- Ability to interpret technical specifications and translate them into customer value
- Willingness to travel and meet clients on-site

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description