

# マレーシアの求人なら JAC Recruitment Malaysia

# PR/159440 | Sales Engineer

### Job Information

### Recruiter

JAC Recruitment Malaysia

#### Job ID

1554735

#### Industry

Industrial Facilities

### Job Type

Permanent Full-time

#### Location

Malaysia

### Salary

Negotiable, based on experience

#### Refreshed

November 18th, 2025 01:00

### General Requirements

# **Career Level**

Mid Career

## Minimum English Level

None

# Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

# **Company Overview**

A leading provider of advanced manufacturing technologies and industrial equipment is seeking a dynamic and technically proficient Sales Engineer to support its expanding customer base. This role blends engineering expertise with strategic sales capabilities, helping clients identify and implement optimal solutions for their manufacturing operations.

The Sales Engineer will work closely with internal teams and external stakeholders to drive business growth and deliver exceptional service.

# Key Responsibilities:

- Develop and maintain strong relationships with existing and potential customers
- · Assess client requirements and recommend appropriate machinery or automation solutions
- Prepare and deliver technical presentations and product demonstrations
- Collaborate with engineering and support teams to ensure successful project implementation
- · Achieve sales targets and contribute to overall business development strategies
- Stay informed on industry trends, competitor activities, and emerging technologies

# **Key Requirements:**

• Diploma or Degree in Mechanical, Electrical, Mechatronic Engineering, or a related field

- 1-2 years of experience in technical sales or engineering support
- · Strong communication and interpersonal skills
- Ability to interpret technical specifications and translate them into customer value
- · Willingness to travel and meet clients on-site

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description