



PR/159397 | SENIOR RELATIONSHIP MANAGER (BANKING)

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1554715

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 13th, 2026 00:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES: -

- Responsible to drive sales and marketing efforts, build strong client relationships, and ensure sound credit management.
- The role involves preparing and evaluating credit proposals, monitoring loan servicing, and safeguarding the bank's interests through effective risk management.
- Cross-selling initiatives, stay updated on market trends, and ensure compliance with regulatory and internal policies.
- A strong understanding of legal and compliance requirements is required, along with the ability to manage compliance risks in daily operations.
- This position also includes supporting ad-hoc tasks from senior management and contributing to the department's overall success.

JOB REQUIREMENTS: -

- Degree in finance, banking, accounting, or any related field
- Obtained professional credit certifications like PCC, CCE, or BCP will be added advantage.
- Minimum 8- 12 years of experience in corporate banking, with strong credit and marketing knowledge and a solid understanding of regional business dynamics.
- Candidate with good exposure in FI or capital markets/syndications will be added advantage
- A results-driven mindset, strong business acumen, and customer-focused approach are essential.

#LI-JACMY

#StateKL

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description