



PR/159397 | SENIOR RELATIONSHIP MANAGER (BANKING)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1554715

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 23rd, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES: -

- Responsible to drive sales and marketing efforts, build strong client relationships, and ensure sound credit management.
- The role involves preparing and evaluating credit proposals, monitoring loan servicing, and safeguarding the bank's interests through effective risk management.
- Cross-selling initiatives, stay updated on market trends, and ensure compliance with regulatory and internal policies.
- A strong understanding of legal and compliance requirements is required, along with the ability to manage compliance risks in daily operations.
- This position also includes supporting ad-hoc tasks from senior management and contributing to the department's overall success.

JOB REQUIREMENTS: -

- Degree in finance, banking, accounting, or any related field
- Obtained professional credit certifications like PCC, CCE, or BCP will be added advantage.
- Minimum 8- 12 years of experience in corporate banking, with strong credit and marketing knowledge and a solid understanding of regional business dynamics.
- Candidate with good exposure in FI or capital markets/syndications will be added advantage
- A results-driven mindset, strong business acumen, and customer-focused approach are essential.

#LI-JACMY

#StateKL

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Company Description