

タイの求人なら JAC Recruitment Thailand

PR/117860 | Sales Manager (Chinese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1554685

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 18th, 2025 02:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Business Development Manager (Chinese speaking)

Location: Chonburi, Thailand

Employment Type: Full-Time

Key Role:

Drive new business growth and retain existing customers, focusing on plastic pallet solutions and expansion into new sectors and markets.

Responsibilities:

- Support sales strategy and promote new products
- Build customer relationships and industry networks
- Lead onboarding, contract management, and customer training
- · Monitor pallet usage, forecast demand, and ensure accurate invoicing

- Collaborate with Customer Service and Operations for service excellence
- Track collections and resolve disputes
- Prepare regular sales reports and achieve individual targets

Qualifications:

- Bachelor's degree or higher
- 7+ years in sales, 3+ years in management
- Experience in FMCG or supply chain industries
- Strong communication, negotiation, and problem-solving skills
- Fluent in English & Chinese (spoken and written)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description