



PR/117855 | Sales Manager (Luxury Automotive)

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1554681

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 12th, 2025 10:23

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is the exclusive authorized importer and dealer of luxury supercars in Thailand.

They are looking for a skilled and energetic Sales Manager to lead their team and grow sales in Thailand's premium car market.

Main Responsibilities

- Lead the sales team to meet monthly and yearly goals.
- Create and apply strategies to grow sales and customer base.
- Build strong relationships with VIP clients and corporate buyers.

- Manage the full sales process—from finding leads to delivering cars.
- Work with marketing and events teams to promote the brand.
- Ensure excellent customer service that matches brand's standards.
- Keep track of market trends and competitors.
- Report sales performance to management.
- Coordinate car preparation and delivery with logistics teams.
- Ensure finance and insurance are activated promptly for each sale.
- Manage sales documentation with accuracy and compliance.
- Oversee calculation and disbursement of allowances and commissions.
- Work with third-party vendors for vehicle enhancements

Requirements

- Bachelor's degree in Business, Marketing or related field.
- At least 5 years of experience in automotive sales, ideally with luxury brands.
- Strong leadership and team management skills.
- Good knowledge of the luxury car market and customer needs.
- Excellent communication, negotiation and presentation skills.
- Professional and confident appearance.
- Passion for high-end cars and performance vehicles.
- Willing to work flexible hours and attend events.
- Fluent in Thai and English; other languages are a plus.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description