

タイの求人なら JAC Recruitment Thailand

PR/117853 | Project Sales Representative

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1554679

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a biometric and Al-based security solutions provider.

They are looking for a motivated **Project Sales Representative** to grow the business in access control and security systems in Thailand.

Job Responsibilities

- Find and win large security projects in government, enterprise and data centers.
- Build strong relationships with partners like system integrators and contractors.
- Manage the full sales process—from planning to closing deals.
- Promote products like AHSC, AHDU, EP series, and OmniAC.
- · Provide technical and business advice to customers.
- Work with internal teams to ensure smooth project delivery.
- Attend trade shows and industry events to promote the brand.

Requirements

- Bachelor's degree in Engineering, IT, Business, or related field.
- More than 3 years of experience in project sales, especially in security systems.
- Experience with large government or enterprise projects.
- Knowledge of biometric, access control and Al-based security systems.
- Familiarity with international security standards.
- Strong project management and sales skills.
- Good understanding of the Thai security market.
- Strong network in construction and government sectors.
- Preferred: Project management or sales certifications
- · Excellent communication and presentation skills.
- Self-motivated and results-driven.
- Fluent in Thai and English.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description