



## PR/117853 | Project Sales Representative

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1554679

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

August 12th, 2025 10:23

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Our client is a biometric and AI-based security solutions provider.**

They are looking for a motivated **Project Sales Representative** to grow the business in access control and security systems across Thailand and nearby regions.

### Job Responsibilities

- Find and win large security projects in government, enterprise and data centers.
- Build strong relationships with partners like system integrators and contractors.
- Manage the full sales process—from planning to closing deals.
- Promote products like AHSC, AHDU, EP series, and OmniAC.
- Provide technical and business advice to customers.

- Work with internal teams to ensure smooth project delivery.
- Attend trade shows and industry events to promote the brand.

### **Requirements**

- Bachelor's degree in Engineering, IT, Business, or related field.
- More than 3 years of experience in project sales, especially in security systems.
- Experience with large government or enterprise projects.
- Knowledge of biometric, access control and AI-based security systems.
- Familiarity with international security standards.
- Strong project management and sales skills.
- Good understanding of the Thai security market.
- Strong network in construction and government sectors.
- Preferred: Project management or sales certifications
- Excellent communication and presentation skills.
- Self-motivated and results-driven.
- Willing to travel and work across Southeast Asia.
- Fluent in Thai and English.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description