



JAC Recruitment

タイの求人なら

JAC Recruitment Thailand

PR/117845 | Sales Director (OOH Media)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1554675

Industry

Digital Marketing

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a media company.

Job Responsibilities

- Develop and execute effective plans to meet company goals by studying market trends and seizing opportunities.
- Monitor sales metrics to gauge plan effectiveness and take corrective actions if needed to meet or exceed targets.
- Build strong relationships with key clients, ensuring their satisfaction and addressing issues promptly for lasting partnerships.
- Manage sales budgets efficiently, allocating resources wisely and implementing cost-effective strategies.
- Work closely with other departments to align sales efforts with overall business objectives and improve customer experience.
- Stay informed about industry trends, competitors, and market conditions to make informed decisions and adjust strategies.
- Communicate effectively with teams, executives, and clients, both verbally and in writing, to present plans, provide updates, and address inquiries.
- Solve challenges in the sales process proactively, identifying areas for improvement and implementing solutions.
- Be flexible and able to adjust strategies quickly in response to changes in the market or business priorities.

Requirements

- At least 5 years of sales experience in media or related industries.
- Proven ability to lead sales from planning to closing.
- Strong business understanding and great coaching skills.
- Excellent communication and people skills to influence at all levels.
- Proficiency in Thai and English.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description