



PR/117824 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1554664

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 23rd, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Chemical and Plastics business

Position: Sales

Salary: 30,000 – 40,000THB +/- (Negotiable)

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Maintain existing client relationship and expand sales to automotive parts and home appliance manufacturers in Thailand.
- Visiting client around 2 times / week and visiting outside around 5-6 appointment/week
- Responsible for building relationships with purchasing and procurement, managing projects from specification inclusion to execution.
- Preparation of quotations, handling irregular delivery schedules and price negotiations.
- Reporting to Thai Manager.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum of 3 years of experience in B2B Sales (in any industry - if in plastic business is a plus).
- Excellent sales skills, project management and strong negotiation.
- Ability to drive a car and has valid driving license.

Benefits:

- Company car or Car Allowance (for using own car) with 1st class car insurance
- Mobile phone
- Health Insurance, Life & PA Insurance
- Support Fund
- Company Trip
- Provident Fund
- Other leaves as per Thai law

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description