



## PR/116117 | Head of Finance and Accounting

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1554652

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

August 12th, 2025 10:22

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Descriptions:**

## 1. Financial Strategy &amp; Business Leadership

- Develop financial strategies to support clinic expansion, new treatment launches, and premium service offerings.
- Partner with the CEO and management team to drive profitable growth of clinics, skincare product sales, and aesthetic services.
- Evaluate ROI for new branches, high-value medical equipment, and new treatment technologies to ensure sustainable investments.

## 2. Financial Planning, Budgeting &amp; Forecasting

- Lead annual budgets and rolling forecasts for all clinics and corporate functions.
- Monitor revenue from treatments, memberships, packages, and retail product sales to optimize performance.
- Provide scenario planning for expansion, promotional campaigns, and seasonal fluctuations in client demand.

### 3. Accounting, Reporting & Regulatory Compliance

- Oversee full set of accounts for both clinic operations and corporate entities.
- Ensure accurate monthly and quarterly financial reports for management and the board.
- Manage tax compliance, healthcare-related financial reporting, and coordinate with auditors for annual audits.
- Maintain clear SOPs for treatment revenue recognition, pre-paid package accounting, and product inventory tracking.

### 4. Cash Flow, Working Capital & Treasury Management

- Monitor cash flow from daily clinic operations, pre-paid packages, and installment plans.
- Optimize working capital by managing supplier payments, medical consumables, and retail product inventory.
- Strengthen banking relationships, negotiate credit facilities, and manage payments for medical equipment imports or leases.

### 5. Cost Management & Profitability Analysis

- Analyze clinic P&L per branch to identify high-performing locations and areas for improvement.
- Control COGS for skincare products, consumables, and medical devices, and ensure cost efficiency in service delivery.
- Support pricing strategy for treatments and products to maximize profit per client.

### 6. Risk Management & Internal Control

- Implement robust financial controls to secure cash collections from clinics and POS systems.
- Monitor pre-paid treatment packages and client credit balances to avoid revenue leakage.
- Ensure compliance with medical, aesthetic, and financial regulations, including the management of doctor and nurse professional fees.

### 7. Business Partnering & Decision Support

- Provide financial insights to Marketing, Operations, and Medical teams for new campaigns, product launches, and cost optimization.
- Develop KPI dashboards for clinic revenue, customer acquisition cost, treatment profitability, and EBITDA.
- Support franchise or branch expansion plans with financial feasibility studies.

### 8. Finance Team Leadership & Digital Transformation

- Lead and mentor the Finance & Accounting team to ensure accuracy, compliance, and efficiency.
- Drive automation of POS, accounting, and clinic management systems for real-time revenue tracking and reporting.
- Build a finance culture that balances business agility and regulatory compliance in the medical aesthetics industry.

#### **Required skills and qualifications:**

- Master degree or Bachelor degree in Accounting, Finance or any related

- More than 10 years of experience in executive leadership roles
- Excellent leadership skills, with steadfast resolve and personal integrity
- Exceptional verbal, written, and visual communication skills
- Understanding of advanced accounting, regulatory issues, and tax planning
- Working knowledge of how to raise capital outside traditional lines of credit

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## Company Description