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PR/086872 | Account Executive

Job Information

Recruiter
JAC Recruitment USA

Job ID
1553943

Industry
Chemical, Raw Materials

Job Type
Permanent Full-time

Location
United States

Salary
Negotiable, based on experience

Refreshed
August 19th, 2025 12:01

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW
A Japanese chemical trading company is seeking an Account Executive.

General Position Summary:
- This position is responsible for managing specific sales accounts to contribute to the growth of the business and increase profits.

RESPONSIBILITIES
- Manages and Expands Customer Accounts
- Coordinates Sales Operations
- Increases Profits
- Maintains Information
- Performs Sales Support Functions

REQUIREMENTS
- Bachelor's degree from a four-year college or university, or equivalent experience
- 1–3 years of relevant experience and/or training
- Equivalent combinations of education and experience will be considered

Additional Information:
Business travel is required for this position.
Japanese language is a plus, but not required.

SALARY & Benefits

USD $70,000 - $80,000 DOE and discretionally bonus with full benefits

OTHERS

Full-Time/Exempt

Work location: New York, NY (Hybrid)

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Company Description