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PR/087142 | Full-remote Client Manager in Insurance industry (m / f / d)

Job Information

Recruiter
JAC Recruitment Germany

Job ID
1553929

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Germany

Salary
Negotiable, based on experience

Refreshed
September 2nd, 2025 09:01

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview
A global consulting and insurance brokerage firm is seeking a Client Manager to support Japanese corporate clients in Germany. The company provides comprehensive risk management and insurance solutions to clients worldwide.

Responsibilities

- Handle insurance brokerage services for Japanese corporate clients (both new and existing)

- Participate in proposal meetings with Japanese team members for new prospects (pipeline is developed by Japanese sales)

- Communicate with clients in English and German

- Collaborate with internal departments and global teams

- Manage insurance contracts, renewals, negotiations, and risk consulting

Requirements

- Extensive experience in the insurance industry (preferably from a broker or insurer)

- Fluent in German and English (Japanese is not required)

- Familiarity with Japanese business etiquette and responsiveness expectations

- Strong insurance knowledge and skills to contribute as an immediate asset

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Company Description