

PR/087142 | Full-remote Client Manager in Insurance industry (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1553929

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

October 28th, 2025 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A global consulting and insurance brokerage firm is seeking a Client Manager to support Japanese corporate clients in Germany. The company provides comprehensive risk management and insurance solutions to clients worldwide.

Responsibilities

- Handle insurance brokerage services for Japanese corporate clients (both new and existing)
- Participate in proposal meetings with Japanese team members for new prospects (pipeline is developed by Japanese sales)
- Communicate with clients in English and German
- · Collaborate with internal departments and global teams
- Manage insurance contracts, renewals, negotiations, and risk consulting

Requirements

- Extensive experience in the insurance industry (preferably from a broker or insurer)
- Fluent in German and English (Japanese is not required)
- Familiarity with Japanese business etiquette and responsiveness expectations
- Strong insurance knowledge and skills to contribute as an immediate asset

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Company Description