



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/117798 | Sales General Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1553879

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

General Manager Sales

Our client is a engineering and manufacturing company. They are looking for a potential candidate who can fulfill their requirement as following;

Location: Hybrid working

Business Type: Manufacturing

Working day: Mon – Fri

General Manager Sales

The General Manager Sales will lead the sales division, developing strategic plans to meet sales goals, driving revenue growth, and fostering client relationships. This role involves managing sales teams, analyzing market trends, and coordinating with other departments to ensure alignment with company objectives.

Responsibilities

- Develop and implement strategic sales plans to achieve company goals.
- Lead and manage the sales team, providing direction and mentorship.
- Analyze market trends and competitor activities to identify new opportunities.
- Establish and maintain strong client relationships to ensure repeat business and customer satisfaction.
- Prepare and present sales reports and forecasts to senior management.
- Collaborate with marketing and product development teams to align sales strategies.
- Monitor and analyze sales metrics to evaluate performance and optimize sales processes.
- Ensure the sales department adheres to company policies and standards.

Qualifications

- Bachelor's degree in business administration, Marketing, or related field.
- Proven experience in a senior sales management role.
- Strong leadership and team management skills.
- Excellent communication and interpersonal abilities.
- Demonstrated ability to develop and execute strategic sales plans.
- Proficient in sales analytics and reporting tools.
- Strong problem-solving and decision-making skills.
- Ability to work under pressure and meet deadlines.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description