



PR/117790 | GENERAL MANAGER – Automotive background

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1553874

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION: GENERAL MANAGER – Automotive background

BUSINESS: LOGISTICS MACHINERY AND EQUIPMENTS MANUFACTURING

LOCATION: SAMUT PRAKAN

SALARY: 200,000 – 250,000 THB

Role Overview:

We are seeking an experienced and strategic GM to lead the setup and operation of a new logistics equipment manufacturing plant. This role requires proven expertise in greenfield/brownfield plant setup, comprehensive P&L management, and strong customer relationship development. An automotive manufacturing background is highly preferred. The GM will oversee the entire plant lifecycle, ensuring operational excellence, quality, and profitability.

Responsibility:

- Lead and manage the full lifecycle of new logistics equipment plant setup and commissioning.
- Assume comprehensive P&L responsibility, driving financial targets and optimizing operational costs.
- Cultivate strong relationships with key customers and support new business development.
- Oversee all manufacturing operations, ensuring production efficiency and quality standards.
- Implement Lean manufacturing and continuous improvement initiatives throughout the plant.
- Build, lead, and develop a high-performing, cross-functional team.
- Ensure strict compliance with all safety, environmental, and quality regulations.
- Develop and execute long-term strategic plans aligned with corporate objectives.
- Monitor industry trends and competitive landscapes to identify opportunities.
- Drive continuous improvement in processes and foster a culture of innovation and accountability.

Qualification:

- Bachelor's degree in Engineering or Business Administration (Master's preferred).
- Minimum 15+ years of manufacturing leadership experience.
- At least 5-7 years in a GM or Plant Manager role.
- Mandatory proven experience in new plant setup (greenfield/brownfield).
- Demonstrated full P&L management with a track record of achieving financial targets.
- Strong experience building relationships with B2B industrial/equipment customers.
- Prior Automotive Manufacturing experience is highly preferred.
- Expertise in Lean, Six Sigma, and continuous improvement methodologies.
- Exceptional leadership, strategic thinking, problem-solving, and communication skills.
- English & Thai fluency required; Chinese proficiency is an advantage.

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Company Description