



PR/117380 | Sales Manager - Fertilizer

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1553859

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Actively pursue and connect with prospective clients to consistently achieve monthly sales objectives.
- Establish and cultivate long-term partnerships with customers to drive repeat business and loyalty.
- Monitor market dynamics and collect client insights to support strategic sales planning.
- Deliver clear and timely reports on market conditions and customer interactions to senior management.
- Maintain a daily log of all sales activities, including meetings, calls, and follow-ups.
- Work closely with internal departments to ensure smooth operations and high customer satisfaction.

Requirements:

- At least 5 years in fertilizer sales or a related sector with strong knowledge with the Thai market.
- Good communication skill in both Thai and English.
- Excellent communication and relationship-building skills.
- Self-motivated and results-oriented, with a proactive approach to business development.
- Strong analytical mindset with the ability to interpret market trends and customer behavior.
- Well-organized and meticulous in managing tasks and documentation.
- Competency in Microsoft Office; experience with CRM platforms is an added advantage.

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Company Description