



## PR/159409 | SI Sales Engineer

### Job Information

**Recruiter**
[JAC Recruitment Malaysia](#)
**Job ID**

1553831

**Industry**

Industrial Facilities

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

August 5th, 2025 10:20

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

One of our clients who is leading global supplier of precision instruments and services recognized as an innovation leader and our solutions are critical in key R&D, quality control, and manufacturing processes for customers in a wide range of industries including life sciences, food, and chemicals.

#### Job Responsibilities

- Managing existing accounts and consistently updating sales pipelines
- Qualifying database and updating CRM
- Establishing new accounts by identifying potential customers; planning and organizing sales call schedules
- Support Business Area Manager in execution of marketing campaigns, leads generation and management
- Provide and present product & technical information to potential and existing customers

- Develop customer's staff by providing technical information and training

### Job Requirements

- Degree/Diploma in any engineering discipline preferably in Electrical/ Mechatronic Engineering or related field
- Basic knowledge on Control Instrumentation System (sensors, transmitters)
- Minimum 1 year working experience in a technical sale Environment.
- Self-starter with a proactive approach
- Understanding of sales & distribution with intermediate project management skills
- Willing to travel
- Strong interpersonal skills and influencing ability
- Valid driving license

#LI-JACMY

#countrymalaysia

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