



PR/159409 | SI Sales Engineer

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1553831

Industry

Industrial Facilities

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client a leading global supplier of precision instruments and services recognized as an innovation leader and our solutions are critical in key R&D, quality control, and manufacturing processes for customers in a wide range of industries including life sciences, food, and chemicals.

Job Responsibilities

- Managing existing accounts and consistently updating sales pipelines
- Qualifying database and updating CRM
- Establishing new accounts by identifying potential customers; planning and organizing sales call schedules
- Support Business Area Manager in execution of marketing campaigns, leads generation and management

- Provide and present product & technical information to potential and existing customers
- Develop customer's staff by providing technical information and training

Job Requirements

- Degree/Diploma in any engineering discipline preferably in Electrical/ Mechatronic Engineering or related field
- Basic knowledge on Control Instrumentation System (sensors, transmitters)
- Minimum 1 year working experience in a technical sale Environment.
- Self-starter with a proactive approach
- Understanding of sales & distribution with intermediate project management skills
- Willing to travel
- Strong interpersonal skills and influencing ability
- Valid driving license

#LI-JACMY

#countrymalaysia

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Company Description