PR/159400 | Senior Product Specialist

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1553825

Industry
Pharmaceutical

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
August 19th, 2025 15:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
An industry-leading generics pharmaceutical company is hiring a passionate **Product Specialist** to be part of their dynamic team. In this role, you will be tasked with promoting a designated product portfolio to both government and private hospitals.

Job Responsibilities

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish strong rapport with key opinion leaders (KOLs) and decision-makers in both private and government hospitals.
- Prepare sales report and conduct competitor analysis to expand market penetration.
- Analyze sales data to optimize performance and ensure that resources are utilized properly.

Job Requirements

- Degree in Science or equivalent.
- At least 2-3 years of sales experience in the pharmaceutical or healthcare industry.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Possess own transport and willing to travel.

#LI-JACMY
#countrymalaysia

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Company Description