



PR/095043 | Business Development Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1553812

Industry

Education

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is a Japanese company in Education industry is looking for Business Development Manager position

Job Responsibilities

- Identify and develop strategic partnerships and alliances in the education sector.
- Lead business development initiatives, including M&A activities and market expansion.
- Build and maintain strong external relationships (B2B focus)
- Collaborate closely with the headquarters team in Tokyo and local business development teams.
- Manage projects and execute strategic business plans

Job Requirements

- Bachelor's degree or higher.
- Proven experience in business development, especially in strategic alliances and M&A.
- Experience working in Japanese companies is a plus.
- Strong logical thinking and strategic planning skills.
- Ability to work independently and proactively.
- Project management experience.
- Passion for education is essential
- Japanese: N1 or N2 level
- English: Conversational level or higher is a plus.

Benefits

- Bonus 13th salary
- Career advancement opportunities.
- Involvement in subsidiary development and M&A projects.

Interested applicants, click **APPLY NOW**.

#LI-JACVN

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Company Description