

# Finance Lead, Japan

#### Job Information

## **Hiring Company**

Pie Systems Japan K.K.

#### Job ID

1553558

#### Industry

Internet, Web Services

#### **Company Type**

Small/Medium Company (300 employees or less) - International Company

## Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Chuo-ku

#### **Train Description**

Ginza Line, Ginza Station

## Salary

10 million yen ~ 13 million yen

## Holidays

土日祝日、年次有給休暇、特別休暇、慶弔休暇等

## Refreshed

September 18th, 2025 03:00

# General Requirements

# **Minimum Experience Level**

Over 6 years

#### Career Level

Executive

# Minimum English Level

**Business Level** 

# Minimum Japanese Level

**Business Level** 

# **Minimum Education Level**

Bachelor's Degree

#### Visa Status

Permission to work in Japan required

## Job Description

# Company:

Pie Systems is building a platform to support, build, and expand tourism through a digital approach, starting with the \$70B+ tax free shopping industry globally. Our mission is "Empowering local partners, globally". We seek to empower local partners with data, analytics, and marketing to help grow sales and spend by tourists at local establishments including retail shops, restaurants, hotels, etc. The tourist-facing Pie VAT app enables more touch points with tourists as they are abroad, encouraging easy exploration, discovery, and shopping. For store partners, our tax free platform is digital, efficient, and free to use.

We're a global, VC-backed startup working at the intersection of fintech, retail, and travel. Our core product, Pie VAT is a frictionless digital solution for the \$70b tax free shopping. We are a remote-first distributed team across the US, Europe, and Asia (hubs in San Francisco, Copenhagen, and Tokyo). Among our thousands of store partners are some of the best known brands and retailers in the industry.

As Pie's growth accelerates and our product continues to delight users, we're looking for incredible people to help us achieve our ultimate vision of creating the best tourism experience. Our product-first focus allows for features and decisions to be led by a customer-centric mindset. We're analytical and ambitious - willing to do whatever it takes to empower our teams, and bring as much value as possible to our customers.

#### Job brief:

We are looking for an experienced Finance Lead to oversee all financial aspects of business in Japan and drive the company's financial strategy and planning. In this position, you will not only be an accomplished accountant and proactive with company finances but will also be commercially aware and provide advice on the best path of growth for our business.

Your duties include establishing targets, developing budgets, and performing financial analysis. The ideal candidate will be an excellent communicator with outstanding interpersonal and leadership abilities. Your ultimate goal will be to guide the company towards profitability and success.

#### You will:

- Develop and execute strategies for fundraising activities, including
- Driving the financial planning of the company by analyzing its performance and risks
- Retaining constant awareness of the company's financial position and acting to prevent problems
- · Oversee all audit and internal control operations
- · Develop the corporate fundraising strategy and manage relationships with partners and investors
- · Prepare timely and detailed reports on financial performance on a quarterly and annual basis
- · Recognize patterns in company spending, revenue, and recommend solutions to any problem areas.
- Conduct analysis to make forecasts and report to upper executives
- Ensure adherence to financial laws and guidelines
- Report to Japan CEO

Employment Type: Full Time, (Mainly Remote)

Work location: Japan

#### Required Skills

## You need to have:

- · Experience in fundraising for domestic and international startups
- · Business Level proficiency in English and Japanese
- Proven experience as director of finance or similar role
- In-depth knowledge of corporate finance and accounting principles, laws and best practices
- Solid knowledge of financial analysis and forecasting
- An analytical mind with a strategic ability
- Excellent organizational and leadership skills
- Outstanding communication and interpersonal abilities
- BSc/BA in accounting, finance or relevant field; MSc/MA is a plus
- CPA or other relevant qualification is a plus

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