

MichaelPage

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Account Service Manager - Semiconductor Equipment Firm

Account Manager - Semicon Equipment

Job Information

Recruiter

Michael Page

Job ID

1553402

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8.5 million yen ~ 11 million yen

Refreshed

July 29th, 2025 13:14

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As an Account Service Manager, you will play a pivotal role in managing client relationships and driving service excellence within the semiconductor sectors. Based in Tokyo, this position involves overseeing account operations while ensuring customer satisfaction and alignment with business goals.

Client Details

This opportunity is with a large organisation specialising in cutting-edge semiconductor manufacturing equipment solutions. The company is known for its innovative technologies and commitment to delivering high-quality products and services to its clients.

Description

- Manage and maintain strong relationships with key accounts in the semiconductor manufacturing field.
- Oversee service operations to ensure timely and effective delivery of solutions.
- Collaborate with internal teams to address client requirements and expectations.
- Monitor account performance and identify opportunities for growth and improvement.
- Prepare and deliver reports on client satisfaction and service metrics.
- Act as the primary point of contact for escalations and issue resolution.

- Develop strategies to enhance client engagement and retention.
- Ensure compliance with company policies and industry standards.

Job Offer

- Competitive salary ranging from JPY 9000000 to JPY 11000000.
- Opportunities to work in a leading organisation in the industrial and manufacturing sectors.
- Collaborative and professional work environment in Tokyo.
- Potential for career growth and development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

- A strong background in account management within the semiconductor processing sectors.
 - Experience in managing client relationships and service delivery operations.
 - Proficiency in analysing data and generating actionable insights.
 - Excellent communication and negotiation skills.
 - A results-driven mindset with the ability to solve complex challenges.
 - Familiarity with industry-specific standards and practices.
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Company Description

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