



PR/095676 | Assistant Sales Manager (Food Trading)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1553292

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 29th, 2025 10:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a reputable food trading company with strong partnerships across major retail chains and restaurant groups

Key Responsibilities:

- Build and maintain strong customer relationships while driving sales growth.
- Lead and develop the sales team and oversee inventory and product stocking operations.
- Define sales targets and KPIs and implement strategies to achieve performance goals.
- Conduct market and competitor analysis to support business planning and decision-making.
- Manage negotiations and contracts with key retail partners, ensuring smooth coordination with headquarters and related departments.

Key Requirements:

- Proven sales experience in the food wholesale, import-export, or related sectors.
- Demonstrated leadership in managing or leading sales teams.
- Strong drive to explore new markets and acquire new clients.
- Skilled in data analysis, target setting, and performance tracking.

Interested applicant kindly click APPLY NOW

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#LI-JACSG
#countrysingapore

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Company Description