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### Full remote work, big salary

#### Job Information

#### Recruiter

Cornerstone Recruitment Japan K.K.

#### **Hiring Company**

Global ecommerce platform

### Job ID

1552783

#### Industry

Internet, Web Services

### Company Type

Large Company (more than 300 employees) - International Company

# Non-Japanese Ratio

Majority Japanese

#### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

#### Salary

10 million yen ~ 16 million yen

# Refreshed

July 24th, 2025 15:23

# General Requirements

# **Minimum Experience Level**

Over 6 years

# **Career Level**

Mid Career

# Minimum English Level

Fluent (Amount Used: English usage about 50%)

# Minimum Japanese Level

Fluent

### **Minimum Education Level**

Bachelor's Degree

### Visa Status

Permission to work in Japan required

### Job Description

- 1. Develop partnerships with merchandise partners, manufacturers, and brands. Focus on categories selections to increase overall value, in alignment with business and customer needs.
- 2. Assist merchandise partners in establishing themselves on the platform and their growth. Guide merchandise partners in developing comprehensive plans including market positioning, product planning, brand marketing, and operational strategies.

- 3. Propose innovative ideas based on the current status of the categories, as well as create and implement projects through resource integration and merchant guidance.
- 4. Conduct industry analysis reports, explore potential customer needs through data analysis, and adjust strategies accordingly based on market trends.

# Required Skills

- 1. 8+ years of online sales experience, including but not limited to experience in brand management or platform operations.
- 2. Extensive connections and relationships with local seller and vendor networks is a plus.
- 3. Strong data analysis skills, able to analyze industry trends and project management through data, and summarize conclusions.
- 4. Possesses market exploration and marketing innovation capabilities, capable of guiding overall merchant marketing plans.
- 5. Excellent problem-solving skills, self-motivation, ability to think strategically and adapt quickly to changes.
- 6. Ability to work under pressure and manage logistics during high-demand periods.

# Company Description