



European Luxury Vehicle Supplier - Sales Engineer セールスエンジニア

Job Information

Recruiter

Cornerstone Recruitment Japan K.K.

Hiring Company

European Luxury Vehicle Supplier

Job ID

1552562

Industry

Automobile and Parts

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

February 17th, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Entry Level

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Technical/Vocational College

Visa Status

Permission to work in Japan required

Job Description

We're looking for a **Sales Engineer** to join a renowned European manufacturer known for pushing the boundaries of high-performance systems in the **motorcycle and automotive industries**.

You'll play a **key strategic role** in the Japan market, working with one of the most respected engineering powerhouses in the industry.

What You'll Do:

- Be a link between Japanese OEM clients and global HQ.
- Lead **technical and commercial communication**.
- Oversee **orders & delivery management**.
- Drive **pricing strategy and negotiation**.
- Support **new business development** and **strengthen client trust**.

Required Skills

3+ years of experience in the automotive or motorcycle industry, technical sales (preferably with direct interaction with OEMs).

- Experience working with international teams, especially with strong communication skills that take into account time zone differences and cultural nuances, particularly with European counterparts.
- Flexibility and adaptability, with the ability to respond effectively to the fast-paced and constantly evolving nature of the industry and projects.
- Native-level in Japanese and Business-level in English.
- Detail-oriented, and capable of managing multiple priorities.

Company Description