



European Luxury Vehicle Supplier - Sales Engineer セールスエンジニア

Job Information

Recruiter

[Cornerstone Recruitment Japan K.K.](#)

Hiring Company

European Luxury Vehicle Supplier

Job ID

1552562

Industry

Automobile and Parts

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

February 17th, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Entry Level

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Technical/Vocational College

Visa Status

Permission to work in Japan required

Job Description

We're looking for a **Sales Engineer** to join a renowned European manufacturer known for pushing the boundaries of high-performance systems in the **motorcycle and automotive industries**.

You'll play a **key strategic role** in the Japan market, working with one of the most respected engineering powerhouses in the industry.

What You'll Do:

- Be a **link between Japanese OEM clients and global HQ**.
 - Lead **technical and commercial communication**.
 - Oversee **orders & delivery management**.
 - Drive **pricing strategy and negotiation**.
 - Support **new business development** and **strengthen client trust**.
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Required Skills

3+ years of experience in the automotive or motorcycle industry, technical sales (preferably with direct interaction with OEMs).

- Experience working with international teams, especially with strong communication skills that take into account time zone differences and cultural nuances, particularly with European counterparts.
 - Flexibility and adaptability, with the ability to respond effectively to the fast-paced and constantly evolving nature of the industry and projects.
 - Native-level in Japanese and Business-level in English.
 - Detail-oriented, and capable of managing multiple priorities.
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Company Description