



## PR/087131 | Inside Sales for Japanese customers (m / f / d) in Ingolstadt or Munich

### Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1552527

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

One of the world's largest Japanese semiconductor distributors is looking for an Inside Sales for Japanese customers (m/f/d) in Ingolstadt or Munich.

#### Job Responsibilities

##### Inside Sales / Customer Service – Japan related business

- Manage customer relationship: provide excellent customer service, resolve issues, and ensure customer satisfaction
- Communication and alignment with suppliers based on the customer requirements
- ERP/SAP operation: prepare quotations, input customer orders in the system to process the shipment
- Monitor and manage deliveries based on customer request schedule
- Send shipping (out-bound) instruction to our warehouse
- Shared responsibility for sales growth and profitability of the company
- Reporting to the supervisor

- Opportunity for cross department tasks such as digitalization project management, process improvement activities, and others can be assigned based on the member's career visions

Place of work:

- Munich Office or Ingolstadt Office
- 2 days/week home office possible after probationary period

Job Requirements

- Enjoy sales activities and dealing with customers in any circumstances
- Understand the stakeholders (customers, suppliers, internal members such as other regions) requests / specifications and come up with a solution / answer to move the project forward
- Good user knowledge of MS Office + ERP systems (SAP experience is a plus)
- Good manners, confident demeanor, highly motivated, and ability to work in a team
- Very good written and spoken English, Japanese / German is a plus
- Completed commercial training or comparable qualification
- Initiative and sense of responsibility

BENEFITS

- Full-time position (permanent)
- Onboarding support, OJT/mentor support, and further education / training
- Performance-related remuneration
- 30 days of vacation
- International and multi-cultural working environment
- Collegial and motivated team
- Social benefits such as company health insurance and company pension scheme

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description