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JAC Recruitment Singapore

PR/095641 | Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1552504

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 13:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Manager

Location: Singapore

Your New Company: Join a dynamic and fast-growing creative solutions provider specializing in bespoke event and exhibition experiences. The company is known for delivering high-impact projects that blend design, innovation, and flawless execution. As part of their expansion, they are looking for a results-driven Sales Manager to lead business development efforts and drive revenue growth.

Your New Role: As a Sales Manager, you will be responsible for identifying new business opportunities, managing client relationships, and overseeing the successful delivery of projects. You'll work closely with internal teams and external partners

to ensure client expectations are met while maintaining profitability and operational efficiency.

Key Responsibilities:

- Develop and execute strategic sales plans to achieve business targets.
- Maintain and grow a portfolio of clients through proactive engagement and relationship management.
- Liaise with clients to understand project requirements, design concepts, and expectations.
- Prepare budgets, quotations, and tender submissions with accurate cost management.
- Collaborate with designers and project teams to ensure alignment with client specifications.
- Coordinate with consultants, subcontractors, and other stakeholders to ensure timely project delivery.
- Support operations in resolving project-related issues and challenges.
- Submit necessary documentation to landlords, building management, and relevant authorities.
- Conduct site inspections for off-site fabrication and on-site installations.
- Ensure smooth project execution and resolve any issues that arise during implementation.
- Track sales performance and report results regularly.

Qualifications:

- Diploma or Degree in Business, Marketing, or a related field.
- Minimum 2 years of experience in event or project management, preferably in exhibitions or creative industries.
- Proven track record of achieving annual sales of SGD 2–3 million.
- Strong communication and presentation skills.
- Excellent multitasking abilities and a collaborative mindset.
- Able to thrive in a fast-paced, client-focused environment.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW** or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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Company Description