



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159363 | Sales Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1552477

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 10:23

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A regional leader in the industrial trading sector, this company specializes in advanced materials, including high-performance plastics, chemicals, and electronics-related components is seeking a Sales Manager will be central to driving revenue growth, maintaining customer satisfaction, and ensuring regulatory compliance across key business functions.

Key Responsibilities:

- Oversee sales, purchasing, and financial operations
- Develop and manage sales budgets and forecasts
- Coordinate and align cross-departmental business activities
- Ensure timely delivery and excellent service standards
- Supervise costing and procurement tailored to customer needs
- Monitor legal and environmental compliance, including stakeholder updates
- Implement and sustain the ISO 9001 Quality Management System
- Lead business development and strategic partnerships
- Negotiate contracts and consistently close sales
- Recommend and execute efficiency improvements

Key Requirements

- Minimum 10 years of experience, including staff supervision
- Strong leadership, initiative, and understanding of customs and logistics
- Willingness to travel and operate independently

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Company Description