



PR/159359 | Sales & Service Engineer

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1552474

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 27th, 2026 04:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client functions as more than a trading company. They equate our customer's happiness with their own, so they work together with them to solve their problems and, in doing so, shape the future. Every element of our work is originated from the corporate philosophy of "creation through collaboration", ranging from materials that perfectly suit customer needs to proposals based on a thorough understanding of priorities and manufacturing capabilities.

Job Responsibilities

- Calculate cost, prepare quotation, follow up order from client.
- Build a close relationship with existing client.
- Survey market and establish client.
- Visit to factory to identify client's needs and propose equipment/automation and services.
- Manage sales activities including but not limited to sales presentation, site visitation and specs & price discussion.
- Bridging information from client to engineering/design team.
- Attend to client's acceptance test at our factory & client's site.
- Communicate & report to Sales Manager.

Job Requirements

- Diploma/bachelor degree in engineering, marketing, business administration, or related field
- Min 3 years experience in Sales of Factory Automation/Machinery/Engineering
- Possess mechanical/engineering background.
- Possess driving license and willing to travel to different state in Malaysia.

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Company Description