



PR/159353 | Sales Manager (Chemical)

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1552469

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 10:22

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A leading Multinational Corporation (MNC) is seeking a dynamic and results-driven Sales Manager to lead sales and marketing efforts and drive the growth of the chemical and industrial products trading business across domestic and international markets

Job Responsibilities

- Responsible for executing sales and marketing activities, maintaining existing business relationships, and developing trading opportunities for chemical and industrial products across domestic, export, import, and offshore markets
- Lead initiatives to promote and develop new business ventures, contributing to the establishment of new revenue streams
- Cultivate and sustain strong communication and relationships with suppliers, customers, overseas offices, stakeholders, and forwarders, while demonstrating effective negotiation skills
- Provide support in organizational management, strategic planning, and human resource development within the

division

- Ensure compliance with internal regulations and company policies, including timely submission of required reports

Job Requirements

- Bachelor's Degree in Business Administration or a related field
- Experience in export, import, and offshore trading, preferably with at least 5 years of experience within the chemical or plastic industries
- Skilled in collaborating and negotiating with suppliers, customers, and forwarders
- Demonstrates high commitment and responsibility in achieving assigned objectives
- Reliable, capable of multitasking, and able to work independently
- Able to perform under pressure and manage stress effectively
- Possesses a strong sense of ethics, a mature and confident demeanor, a positive attitude, and excellent interpersonal skills

Interested applicants, feel free to click **APPLY NOW**
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Company Description