



PR/159353 | Senior Sales Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1552469

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A leading Multinational Corporation (MNC) is seeking a dynamic and results-driven Senior Sales Manager to spearhead sales and marketing initiatives and accelerate business growth across domestic and international markets.

Job Responsibilities

- Responsible for executing sales and marketing activities, maintaining existing business relationships, and developing trading opportunities for chemical and industrial products across domestic, export, import, and offshore markets
- Lead initiatives to promote and develop new business ventures, contributing to the establishment of new revenue streams
- Cultivate and sustain strong communication and relationships with suppliers, customers, overseas offices, stakeholders, and forwarders, while demonstrating effective negotiation skills

- Provide support in organizational management, strategic planning, and human resource development within the division
- Ensure compliance with internal regulations and company policies, including timely submission of required reports

Job Requirements

- Bachelor's Degree in Business Administration or a related field
- Experience in export, import, and offshore trading, with at least 10 years of experience within the chemical or plastic industries
- Skilled in collaborating and negotiating with suppliers, customers, and forwarders
- Reliable, capable of multitasking, and able to work independently
- Result driven with strong people management skills
- Possesses a strong sense of ethics, a mature and confident demeanor, a positive attitude, and excellent interpersonal skills

Interested applicants, feel free to click **APPLY NOW**
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Company Description