



JAC Recruitment

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JAC Recruitment Malaysia

PR/159353 | Senior Sales Manager

Job Information

Recruiter

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Job ID

1552469

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A leading Multinational Corporation (MNC) is seeking a dynamic and results-driven Senior Sales Manager to spearhead sales and marketing initiatives and accelerate business growth across domestic and international markets.

Job Responsibilities

- Responsible for executing sales and marketing activities, maintaining existing business relationships, and developing trading opportunities for chemical and industrial products across domestic, export, import, and offshore markets
- Lead initiatives to promote and develop new business ventures, contributing to the establishment of new revenue streams
- Cultivate and sustain strong communication and relationships with suppliers, customers, overseas offices, stakeholders, and forwarders, while demonstrating effective negotiation skills

- Provide support in organizational management, strategic planning, and human resource development within the division
- Ensure compliance with internal regulations and company policies, including timely submission of required reports

Job Requirements

- Bachelor's Degree in Business Administration or a related field
- Experience in export, import, and offshore trading, with at least 10 years of experience within the chemical or plastic industries
- Skilled in collaborating and negotiating with suppliers, customers, and forwarders
- Reliable, capable of multitasking, and able to work independently
- Result driven with strong people management skills
- Possesses a strong sense of ethics, a mature and confident demeanor, a positive attitude, and excellent interpersonal skills

Interested applicants, feel free to click **APPLY NOW**
#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description