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JAC Recruitment Malaysia

PR/159349 | Associate Sales Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1552466

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 10:22

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated **Associate Sales Manager** to join their team. In this role, you will lead a team of pharmaceutical sales representatives, drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

Job Responsibilities

- Develop and implement effective sales strategies, lead the sales team to consistently exceed targets.
- Foster and sustain strong relationships with key opinion leaders, ensuring exceptional customer satisfaction and high levels of retention.
- Track performance metrics, analyze trends, and implement improvements.
- Provide client-focused solutions that align with business needs.
- Stay informed on new product launches and ensure full team alignment and readiness.

Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields.
- Minimum 5 years of sales experience in the pharmaceutical industry, with the experience in people management.
- Strong organizational and time-management abilities.
- Good business acumen in identifying more opportunity.
- Experience in new launches would be advantageous.

#LI-JACMY

#countrymalaysia

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Company Description