



JAC Recruitment

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JAC Recruitment Thailand

PR/117438 | Sales Staff

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1552392

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 10:09

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Staff or Engineer

Division: Sales & Marketing

Location: Pinthong, Chonburi

Working Day: Mon-Fri, 8.00-17.00Responsibilities

- Searching for new clients who could benefit from your products in a designated region

- Travelling to visit potential clients
- Establishing new, and maintaining existing, relationships with customers
- Managing and interpreting customer requirements
- Persuading clients that a product or service will best satisfy their needs
- Calculating client quotations
- Negotiating tender and contract terms
- Negotiating and closing sales by agreeing terms and conditions
- Offering after-sales support services
- Administering client accounts
- Analyzing cost and sales
- Preparing reports for head office
- Meeting regular sales targets
- Recording and maintaining client contact data
- Co-ordination sales projects
- Supporting marketing by attending trade shows, conferences and other marketing events
- Making technical presentations and demonstrating how a product will meet client needs
- Providing pre-sales technical assistance and product education
- Providing training and producing support material for the sales team

Qualifications:

- Male or Female age between 24-35 years old
- B.A. degree in Marketing or related field
- 1-2 years experiences in sales or related fields
- Good command of computer literacy
- Able to communicate and write English
- Able to work under pressure and complete as per a deadline
- Able to work as a team and independence
- Have own car and driving license

Other benefit

- Accident & OPD & Dental Insurance
- Annual Health Check
- Provident fund
- Company Trip
- Monthly allowance: Telephone fee, living fee, Transportation fee, Meal fee
- Diligence fee

- New Year party and Lucky draw
- Bonus 2 time per year (upon company profit)
- Annual Leave Refund
- Long working reward
- Subvention Allowance

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description