



PR/117438 | Sales Staff

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1552392

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 16th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Staff or Engineer

Division: Sales & Marketing

Location: Pinthong, Chonburi

Working Day: Mon-Fri, 8.00-17.00Responsibilities

- Searching for new clients who could benefit from your products in a designated region

- Travelling to visit potential clients
- Establishing new, and maintaining existing, relationships with customers
- Managing and interpreting customer requirements
- Persuading clients that a product or service will best satisfy their needs
- Calculating client quotations
- Negotiating tender and contract terms
- Negotiating and closing sales by agreeing terms and conditions
- Offering after-sales support services
- Administering client accounts
- Analyzing cost and sales
- Preparing reports for head office
- Meeting regular sales targets
- Recording and maintaining client contact data
- Co-ordination sales projects
- Supporting marketing by attending trade shows, conferences and other marketing events
- Making technical presentations and demonstrating how a product will meet client needs
- Providing pre-sales technical assistance and product education
- Providing training and producing support material for the sales team

Qualifications:

- Male or Female age between 24-35 years old
- B.A. degree in Marketing or related field
- 1-2 years experiences in sales or related fields
- Good command of computer literacy
- Able to communicate and write English
- Able to work under pressure and complete as per a deadline
- Able to work as a team and independence
- Have own car and driving license

Other benefit

- Accident & OPD & Dental Insurance
- Annual Health Check
- Provident fund
- Company Trip
- Monthly allowance: Telephone fee, living fee, Transportation fee, Meal fee
- Diligence fee

- New Year party and Lucky draw
- Bonus 2 time per year (upon company profit)
- Annual Leave Refund
- Long working reward
- Subvention Allowance

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Company Description