



## PR/095012 | Senior Partnership (Japanese Speaking)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1552386

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

August 19th, 2025 08:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

JAC's client a Japanese healthcare technology company, looking for a Senior Partnership position.

Location: Ho Chi Minh City

**Job Responsibilities**

- Build and maintain strong relationships with key partners (hospitals, insurance providers).
- Support the expansion of insurance-related services through collaboration with both existing and new partners.
- Handle both client follow-up activities and new business development initiatives.
- Prepare reports and provide regular updates to internal stakeholders.
- Serve as a liaison in communication with high-level representatives from the Ministry of Health and medical institutions.

- Provide consulting services and ensure client satisfaction throughout the partnership cycle.

#### Job Requirements

- Japanese language proficiency at JLPT N2 level or higher is required (especially for verbal communication in medical contexts).
- At least 4 – 5 years of sales experience is required; or more is preferred, particularly in the medical industry.
- Strong skills in communication, reporting, and client consulting.
- Confident, mentally resilient, and not easily intimidated in high-pressure situations.
- Self-motivated and proactive, with the ability to work independently over time.
- Able to communicate effectively with senior-level officials in government and healthcare.
- Demonstrates integrity and openness in communication; willing to learn and improve continuously.
- English proficiency is a plus.

#LI-JACVN

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#### Company Description