



## 【英語を活かす】トレードストラテジックプロジェクトマネージャー/ Trade Strategic Project Mgr.

製薬会社にて、トレードストラテジックプロジェクトマネージャーの求人がございます。

### Job Information

**Recruiter**

Robert Walters Japan (ロバート・ウォルターズ)

**Job ID**

1552239

**Industry**

Pharmaceutical

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 15 million yen

**Work Hours**

お問い合わせください

**Refreshed**

July 17th, 2025 14:34

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

A global pharmaceutical company is looking for a Trade Strategic Project Manager. The selected candidate will lead strategic trade projects and develop trade strategies aligned with internal and external stakeholders. This is a hybrid setup role.

**About the Company:**

A multinational pharmaceutical firm that delivers treatment options that could save lives, the company aims to increase access to medical treatment for global patients.

**Keywords:**

製薬業界, 戦略プロジェクト, トレードマネジメント, 市場アクセス, グローバル連携, 求人, 外資系

Job Ref: 2G8LNC

**Responsibilities:**

- Understand the access and trade environment in Japan and globally, along with long-term company strategy and pipeline

- Analyse brand positioning, pricing strategies, and local market environments to identify winning strategies
- Strategise new trade solutions by assessing wholesaler strengths and collaborating with relevant teams
- Manage strategic projects such as OneTrade and other global trade initiatives
- Coordinate and align the company's trade strategy with commercial, market access, and finance teams
- Serve as a key point of contact across departments and with the global team on special projects

**Requirements:**

- Bachelor's degree or above
- More than 5 years of experience in the pharmaceutical industry
- Proficient in the Japanese pharmaceutical trade environment and NHI system
- Ability to lead cross-functional and global strategic projects
- Possess a valid MBA preferred
- Business level Japanese and English

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**Company Description**

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.