



PR/095317 | Sales Manager (Luxury Travel)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1552053

Industry

Tourism

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 15th, 2025 10:57

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

???? Sales Manager – Luxury Lifestyle Hospitality

Are you a dynamic sales professional with a passion for luxury hospitality and unforgettable guest experiences? A trendsetting lifestyle hotel in Singapore is looking for a Sales Manager to drive revenue growth and build strong client relationships in the competitive hospitality market.

???? **Location:** Singapore

???? **Employment Type:** Full-Time, Hybrid

???? **Industry:** Luxury Hospitality, Lifestyle Hotels, Events & Travel

About the Company

Our client is a globally recognized name in the luxury hospitality industry, known for delivering exceptional guest experiences, bold design, and vibrant lifestyle offerings. With a strong presence in Singapore, they are seeking a dynamic Sales Manager to join their commercial team.

Role Overview

As a Sales Manager, you will be responsible for driving revenue through strategic account management, proactive sales activities, and relationship building with key clients across corporate, MICE, and travel trade segments.

Key Responsibilities

- Develop and manage a portfolio of key accounts to drive room and event revenue.
- Identify new business opportunities and convert leads into long-term partnerships.
- Collaborate with marketing and operations teams to align sales strategies with brand positioning.
- Prepare and deliver compelling sales presentations and proposals.
- Monitor market trends and competitor activity to inform sales tactics.
- Represent the property at trade shows, client events, and networking functions.

Requirements

- Diploma or Degree in Business, Hospitality, or a related field.
- Minimum 3–5 years of sales experience in the hospitality or lifestyle sector.
- Strong network within the corporate, MICE, or travel trade segments is a plus.
- Excellent communication, negotiation, and presentation skills.
- Energetic, self-motivated, and results-driven.

What's Offered

- Opportunity to work with a globally respected luxury brand.
- Vibrant and inclusive team culture.
- Competitive salary and performance-based incentives.
- Career growth within a dynamic hospitality group.

JAC Recruitment Pte. Ltd.
EA Licence Number: 90C3026
Personnel Registration Number: R22105188

#LI-JACSG
#countrysingapore

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Company Description