



COMPANY OVERVIEW

This European-based company operates as a strategic sales hub for advanced machining solutions, serving a wide range of industries across the continent. Located in Greater Düsseldorf Area, it plays a key role in delivering high-performance machine tools tailored to the evolving needs of modern manufacturing.

JOB RESPONSIBILITIES

- Collaborate with the sales team to provide technical support during customer engagements.
- Analyze customer requirements and propose suitable machining solutions.
- Prepare and deliver technical presentations and product demonstrations.

• Assist in the creation of quotations and technical documentation.

- Respond to customer inquiries and provide post-sales technical support.
- · Coordinate with engineering and manufacturing teams in Japan to ensure accurate product specifications.
- Participate in trade shows, exhibitions, and technical seminars.

JOB REQUIREMENTS

- Bachelor's degree in Mechanical Engineering, Mechatronics, or a related technical field.
- Minimum 4 years of experience in technical sales or application engineering, preferably in machine tools or industrial equipment.
- Strong understanding of CNC machining centers and manufacturing processes.
- Excellent communication and interpersonal skills.
- Business-level proficiency in English, German is an advantage

PREFERRED SKILLS AND EXPERIENCES

- Experience working with European manufacturing clients.
- Familiarity with CAD/CAM software.
- Ability to travel within Europe for customer visits and events.
- · Experience working in or familiarity with Japanese companies is a plus

BENEFITS FURTHER

- Salary: Up to 75.000 Eur p.a.(Negotiable)
- Permanent full-time position (40 hours/week)
- 25 days of annual leave
- BKW

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Company Description