



PR/086998 | Relationship Manager - Vice President level(f / m / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1552035

### Industry

Bank, Trust Bank

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

July 15th, 2025 10:52

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### Job purpose/Summary

Relationship manager in charge of Japanese and Asian MNC customers  
 Identifying potential clients and new business opportunities  
 Contribute to maximize the profit of MBE and Japanese Banking Europe

## Accountabilities & Responsibilities

### Operational & Managerial

- To achieve qualitative/ quantitative business targets through the deep understanding of the customers and proactively offering proposals to the clients
- Product sales and development

- Creating pitches to the clients
- Transaction banking promotion
- Managing the progress of the profit/ sales situation in the team / department
- To be responsible for the control of asset quality in the team / department through the proper credit risk management

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.de/terms-of-use>

---

## Company Description