



PR/086998 | Relationship Manager - Vice President level(f / m / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1552035

### Industry

Bank, Trust Bank

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

July 15th, 2025 10:52

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### Job purpose/Summary

Relationship manager in charge of Japanese and Asian MNC customers  
 Identifying potential clients and new business opportunities  
 Contribute to maximize the profit of MBE and Japanese Banking Europe

### Accountabilities & Responsibilities

#### Operational & Managerial

- To achieve qualitative/ quantitative business targets through the deep understanding of the customers and proactively offering proposals to the clients
- Product sales and development

- Creating pitches to the clients
- Transaction banking promotion
- Managing the progress of the profit/ sales situation in the team / department
- To be responsible for the control of asset quality in the team / department through the proper credit risk management

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## Company Description