



PR/118116 | Japanese Speaking CL Sales Lead

Job Information

Recruiter
[JAC Recruitment UK](#)
Job ID

1552014

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Netherlands

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title

Contract Logistics Sales Lead (Rotterdam)

Job Description

- Conduct sales activities by understanding the needs of both new and existing clients and proposing appropriate services and solutions.
- Prepare and submit sales bids, presentations, proposals, and conduct demonstrations.
- Identify and approach prospective clients, building relationships to generate future sales and repeat business.
- Engage in activities to acquire new business from both existing and untapped clients.
- Identify clients' logistics issues, provide consulting, and formulate solutions.
- Represent all internal business lines and deliver logistics solutions tailored to client needs.

Requirements

- Minimum 3 years of sales experience in the logistics industry.
- Knowledge of contract logistics is essential.
- Must possess a valid driver's license in the Netherlands (frequent driving required; company car can be provided).
- Comprehensive knowledge of the entire sales process.
- Management experience in logistics or related fields (such as transportation) is preferred.
- Native-level Japanese and business-level English proficiency required.
- Knowledge of industry and company-wide business line regulations is preferred.
- Proficiency in PC skills (Microsoft Office).

Salary

€60,000–100,000 per year, depending on experience (includes 13th month bonus and 8% holiday allowance).
Additional bonuses may be provided based on individual and company performance.

Working Hours

Monday to Friday, 8:30–17:30 (30-minute lunch break)

Employment Type

Full-time employee (permanent contract after a 6-month probation period)

Start Date

As soon as possible after selection

Location

Rotterdam (office or client site-based; remote work is not permitted)

#LI-JACUK#MW

#cityrotterdam

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Company Description